

This document must be completed and submitted with your offer.

Manufacturer’s Part Number (For use in Products Solicitation)
Offeror must ensure the Original Equipment Manufacturer (OEM), Manufacturer Part Number or Wholesaler Number for each product proposed reflects the actual part number assigned.
If the OEM, Manufacturer, or Wholesaler Part Number is submitted incorrectly or not submitted, the product offering will not be awarded.

Universal Product Code Type A (UPC-A) (For use in Products Solicitation)
Offeror must ensure the Universal Product Code Type A (UPC-A) for each product proposed reflects the actual UPC-A number assigned.
If theUPC-A is submitted incorrectly or not submitted, the product offering will not be awarded.

Full Products and Broad Services Offerings
Offeror must provide a full and broad offering on services and/or products. Offers will not be accepted with only limited item/offering (product, labor category, training course, or fixed-price service) unless it represents a total solution for the Special Item Numbers (SINs).

Fair and Reasonable Pricing
To determine fair and reasonable pricing, the GSA Contracting Officer may consider many factors, including pricing on competitor contracts, historical pricing, and currently available pricing in other venues.
Offers which provide Most Favored Customer pricing, but which are not highly competitive will not be found fair and reasonable and will not be accepted.

For proposals requiring a Labor Category Matrix, Offerors are required to complete/submit a Labor Category Matrix in one of the following options formats:
Option 1: Complete the Price Proposal Template Labor Categories Tab (3) to address/list all of their Labor Category Matrix proposal requirements as outlined in SCP-FSS-001-N, SCP-FSS-001-S and
OR
Option 2:Offerors may create their own document and provide a separate document to address the Labor Category Matrix proposal requirements as outlined in SCP-FSS-001-N, SCP-FSS-001-S and

Choose the applicable spreadsheet(s) templates below for your offerings.

- Products- Tab 2
- Labor - Tab 3
- Courses - Tab 4

Note: This spreadsheet is configured to 8 1/2 x 14 dimensions